



# EXHIBITORS MANUAL 2010

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## Exhibitors - Please note:

### Health & Safety

In addition to the responsibilities of the organisers, ALL Exhibitors have a 'duty of care' for employees and show visitors. In the interests of Health & Safety, a number of requirements are necessary for exhibitors based both on land and on water. It is imperative that ALL Exhibitors are fully aware of the Health & Safety Regulations & Directives as outlined in this manual. All exhibitors have a legal responsibility to complete a Risk Assessment and forms D1, D2 & D3 required. These documents must be returned to Dave Robson, our appointed Health & Safety Officer. The Regulations & Directives contained herein have been developed from many years of boat show experience and take into consideration many aspects, not always immediately apparent.

### Useful Contacts:

RIB Exhibitions Ltd	01884 266 100
Hugo Montgomery-Swan (Mobile)	0796 832 1617
Steve Harvey (Mobile)	07956 541530
Dave Robson	CH12 / 07720 558611
Cowes Yacht Haven	01983 299 975
Red Funnel	0870 444 8898
Southampton Dry Stack	02380 238084
	<a href="http://www.southamptondrystack.co.uk">www.southamptondrystack.co.uk</a>

Accommodation	<a href="http://www.solentnightz.co.uk">www.solentnightz.co.uk</a>
	<a href="http://www.redfunnelholidays.co.uk">www.redfunnelholidays.co.uk</a>
	<a href="http://www.cowes.co.uk">www.cowes.co.uk</a>
	<a href="http://www.isleofwight.co.uk">www.isleofwight.co.uk</a>

# Manual For Exhibitors

## Southampton Dry Stack

Special arrangements have been put in place for RIBEX 2010 on-water Exhibitors to use the facilities at Southampton Dry Stack at a special rate. So exhibitors avoid the cost of trailing their boats across on Red Funnel Ferries. You may leave your vehicle & trailer & then sail the exhibit craft over to Cowes.

Please contact Bill Knight

**Tel:** 02380 238084

**Web:** [www.southamptondrystack.co.uk](http://www.southamptondrystack.co.uk)

### **Drivers Wharf**

146 Mill Bank Street, Southampton SO145BB

Details available at website mentioned above

## Steering Systems

All on-water exhibits desirous of performing demonstrations for show visitors must be fitted with a steering system which disallows the torque of the propeller to feedback to the steering wheel.

Any on-water exhibits fitted with 'push-pull' type cable steering systems shall not be permitted to leave their designated pontoon berth.

### **Accommodation**

Accommodation is readily available throughout Cowes. Go to [www.ribexhibitions.co.uk](http://www.ribexhibitions.co.uk) and click on the Accommodation button.

### **Car Parking**

Limited Exhibitor parking shall be available adjacent to the show site at Cowes Yacht Haven. Vehicle Passes can be ordered for show set-up & breakdown, but additional CYH parking during show times is available on a daily 'first come first served basis' to the rear of the CYH building. In all cases, the Exhibitor Parking Permit must be clearly displayed. Once this limited parking has been taken, Exhibitors should utilise one of the 'Pay & Display' car parks surrounding the show site. The Park Road car park is very inexpensive (see Cowes Map included). These Car Parks are not controlled by the organisers. Exhibitors requiring parking for trailers and at CYH should contact us for arranged parking, however the preferred option is to leave your vehicle & trailer with Southampton Dry Stack as per the information box above. **Exhibitors should NOT park outside the show entrance as this area must remain clear for the RIBFEST event.**

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## Charts

The organisers recommend that all Exhibitors wishing to carry out demonstrations shall purchase Admiralty Charts 2040, 2793 and 394 or the Imray equivalent showing all approaches to Cowes and local waters.

## Exhibitor Passes & VIP Passes

Please return the Passes order forms to confirm quantities required. Exhibitor Passes should only be used for those staff working at the show. Guests and Special visitors invited by the Exhibitor should be supplied VIP passes. Travel Vouchers are free and entitle user to half price tickets on the foot ferry.

## Fire Safety

All stands, whether they are afloat or ashore, must possess an appropriate fire extinguisher.

## Fork Lift

Any Exhibitors requiring the use of a fork lift for either set up or breakdown are requested to inform the organisers as soon as possible.

## Fuelling

For convenience, it is recommended that Exhibitors with onwater craft fully fuel prior to the show. However, fuel (both petrol & diesel) is available from Lallows which is adjacent to Cowes Yacht Haven. Upon arriving at Lallows' pontoon, please ring the bell for attention. Alternatively, Lallows can be contacted on 01983 292 112.

## HGV Parking

Exhibitors requiring parking for HGV's are requested to contact the organisers for further details.

## Insurance

Whilst we take every precaution to protect your property during the event we are not responsible for any loss or damage and we recommend that you effect the insurance cover offered by Hiscox who are specialists for this type of insurance, see [www.hiscox.co.uk/events](http://www.hiscox.co.uk/events) and select Exhibitor Insurance.

**All Exhibitors are required to hold proper insurance against any legal & public liability in respect of injury or damage to third party persons and property.** In addition to this you should protect your expenditure against Abandonment & Cancellation or curtailment of the event due to reasons beyond our control. All these risks are covered under the Exhibitors Policy offered by Hiscox under their Exhibitors Policy. A copy of your insurance documentation must be supplied as requested to Dave Robson.

## Launching By Crane - Must be booked in advance

Exhibitors who require craning facilities should contact Cowes Yacht Haven direct on 01983 299 975 and book a craning slot in advance. Fees are chargeable by CYH, not the Organisers.

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## Notice To Mariners

All Exhibitors with onwater exhibits are urged to familiarise themselves with the instructions contained within the local and prevailing Notice's To Mariners. Exhibitors are reminded that constant surveillance by means of closed circuit television with state of the art technology is in operation within the waters surrounding the show site. Any Exhibitors infringing regulations and codes are liable to be fined by ABP.

## Organiser's Office

If you require assistance or any information on any aspect of RIBEX 2010, please feel free to come to the Show Entrance, whereupon a RIBEX Official will be pleased to assist.

## Setting Up & Breaking Down Times

Exhibitors are requested not to arrive for set up before 10am on Wednesday 5th May, unless otherwise requested or arranged. Should any exhibitors require access for setting up prior to this time, please contact the organisers to arrange this. **Exhibits must not be removed from the show site until after the show closes at 5pm Sunday 9th May** and the public have safely left the show site.

## Show Opening Times

10am - 5pm - Friday	7th May 2009
10am - 5pm - Saturday	8th May 2009
10am - 5pm - Sunday	9th May 2009

## Show Site Security

The RIBEX show site will be subject to 24hr security from 10am Wednesday 5th May 2010 through to 6pm Monday 10th May. Please note that all exhibitors are ultimately responsible for the security of their own craft and equipment at all times whether on the water or ashore. Personal items or non-fixed items of high value should be stored or removed at the owners discretion. During show time, RIBEX Officials will be patrolling both the pontoon area and the ashore exhibition areas, please feel free to approach these personnel if at any time you require personal assistance. Each exhibitor must carry sufficient insurance to cover their exhibits against theft and damage.

**RIBEX 2010 will not be held responsible for the loss or damage of any items, equipment or exhibits under any circumstances.**

## Stand Attendance

At all times during the show please ensure that your exhibits are properly staffed by a responsible representative from your company. Your stand should not be left unattended at any time.

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## Stand Cleaning

Although the overall site will be cleaned prior to the commencement of each day, it will be the individual responsibility of all exhibitors to ensure their stands and respective floor area are cleaned prior to show opening time every morning.

## Suspect Packages

Should you become aware of any package or container which you believe may become a danger to the general public due to its location or nature, or leads you to believe may have been deliberately placed possibly as part of a terrorist activity, please inform any RIBEX Official swiftly but quietly, avoiding panic at all times. If no official is readily available, please report to the Show Entrance. Do not try and move the suspect object, this will be arranged by our Safety Officer.

## Starter Boat Packages

Please note that all exhibitors participating in this courtesy scheme will be supplied with a display board identifying the craft as a Starter Package exhibit. The board is to be positioned for clear public view (such as from the steering console). The Exhibitor shall write in on the board the full package details, including make, model, package price (ready-to-go, inclusive of engine and trailer). If the board is not properly displayed, the Organisers reserve the right to charge the Exhibitor for the exhibit.

These exhibits must come complete with trailer and engine, and represent a genuine 'drive-away' combination fit for trailing and use at sea. Each Exhibitor wishing to provide a craft for this scheme must complete the Starter Package application form and return it to the Organisers before 23rd April 2010.

## Smoking

Smoking is NOT permitted anywhere on the show site, including the pontoons or on board any craft. Anyone wishing to smoke must leave the show site. It is the responsibility of all exhibitors and staff to be vigilant to ensure no-one contravenes this ruling.



A brand new feature to RIBEX this year, RIBFEST, a superb waterside music concert featuring a stunning line-up of 3 bands including the chart-topping headline act, Seth Lakeman, (see [www.seth-lakeman.co.uk](http://www.seth-lakeman.co.uk)). will take place on the Saturday evening, located outside the RIBEX main entrance. The event has been designed to attract new visitors to RIBEX, with all concert ticket holders being granted access to RIBEX on any day as part of their ticket price. This formula has worked successfully for events such as WhiteAir or Goldcoast, and we hope will be effective at introducing RIBs to a new public. Tickets are available to Exhibitors at a discounted rate of £15 (normally £19.50). Exhibitors are encouraged to support this new facet of the show by also buying tickets for staff and guests, as this event will provide top class entertainment for the Saturday night.

# Health & Safety Directives

The following Regulations & Directives are to be adhered to by all RIBEX 2010 Exhibitors.

## • Exhibits Ashore

It is the responsibility of all Exhibitors ashore to give proper consideration to the safety of:

- (a) Display stands & constructions
- (b) Equipment on display
- (c) Electrical supplies, adapters, appliances & lighting
- (d) Carpets (if used - to be fixed and secure)
- (e) Walkways & passages - to be kept free from obstructions
- (f) Hospitality area
- (g) Fire-fighting equipment in the display
- (h) Special considerations - particular requirements
- (i) Communication with staff on land and water
- (j) First Aid in the display
- (k) Any other special considerations regarding safety shall be the responsibility of the Exhibitor

## • Pontoon Area - Static

It is the responsibility of all Exhibitors occupying pontoon berths to:

- (a) Keep all areas clear of obstructions
- (b) Keep all areas clean and free from oil and petrol, etc.
- (c) Keep loose ropes coiled and neat
- (d) Fenders and protective carpets (if used) to be fixed and secure
- (e) Maintain free passage at all times with regard to numbers
- (f) Only re-fuel the boats as directed - no fuel cans are permitted on the pontoons
- (g) Any other special considerations regarding safety shall be the responsibility of the Exhibitor

## • Boats Used For Demonstrations

The Exhibitor must be satisfied that the boat(s) used at the show for demonstrations are suitable and safe for the purpose, and shall be/have:

- (a) Correctly set up and suitably balanced regarding engine size and propeller/jet
- (b) Fitted with suitable seats and secure hand holds
- (c) Fitted with Non-Feed-Back, hydraulic or similar steering systems
- (d) Helm layout easy to use regarding steering and controls
- (e) Good all round visibility
- (f) Suitably equipped (see separate section on essential equipment)
- (g) Correctly registered (see separate section on craft registration)
- (h) Fitted with throttle control & kill-cord safety mechanism. The latter should have been tested to ensure it is in proper working order, and all Exhibitors should have spare at least one kill-cord.

## • Hazards & Risks

The Exhibitor shall give due consideration to the prevention of death or injury from the following:

- (a) Machinery & equipment used at the exhibition
- (b) Drowning
- (c) Hypothermia
- (d) Fire
- (e) Collision
- (f) Sinking
- (g) Smoking on site
- (h) Other

**There is a likelihood of an incident (possibly major) occurring if hazards are not controlled.**

## • Competence Of Helm

- (a) In order to comply with safe practice, the Exhibitor must be able to select and nominate a competent helm for the powerboat demonstrations. The nominated helm must be able to display a 'duty of care' to his/her passengers and to all other water users.
- (b) The appointed helms must not smoke around and upon the boats. They must not consume alcohol, or drugs at any time immediately prior to and during the show opening times. They must be physically fit and in the correct state of mind to carry out their duties as described.
- (c) The helm should hold a minimum of an RYA Powerboat Level II Certificate. This only proves that he/she has a certificate. It does not necessarily prove competency of an adequate standard to carry passengers at speed around a demonstration circuit.
- (d) Exhibitor Management must be satisfied that the appointed helm is competent and has:
  - (i) Several years experience of helming fast boats in congested water
  - (ii) Many hours of practical experience since achieving the RYA Level 2
  - (iii) Total familiarity with the type or types of boat being demonstrated
  - (iv) The ability to show the boat's potential whilst maintaining a 'duty of care' to his passengers and others
  - (v) Understood the difference between a joy ride and a demonstration
  - (vi) First Aid qualifications\*
  - (vii) VHF radio operator's licence\*

\* these can be held by a staff crew member instead, only if that crew member is present with the helm on all demonstrations or craft activities.

## • On Water Demonstrations

IMPORTANT - THIS IS HOW THE SAFETY REQUIREMENTS WORK. HOW WILL YOU, AS EXHIBITOR, COMPLY?

The Risk Management Team have compiled the extensive Health & Safety requirements as detailed herein. The Exhibitor, by placing a craft on an exhibition pontoon berth, and providing a helmsman to demonstrate the craft, hereby agree to comply with the specified Health & Safety procedures and requirements and consider them to be workable and 'safe practice'. If as Exhibitor, you do not agree to comply with the specified Health & Safety, you need to inform the Risk Management Team (Team Leader: Dave Robson) on how you propose to adapt these procedures to your own particular requirements. It is each Exhibitor's responsibility to inform the Risk Management Team of how you plan to 'Risk Assess' your demonstrations. Copies of your amended Risk Assessments must be supplied in writing to the Risk Management Team prior to the commencement of the Exhibition. You will be given written approval (if applicable) from the Risk Management Team.

All Exhibitors are required to complete Form D3 and return to Dave Robson prior to the show, which details all skippers and their qualifications. All helmsman are required to attend morning Helmsman Briefings located in the Suzuki food tent on every morning of the show at 9am. Approved helmsmen will be issued with a Helmsman Pass which must be worn at all times during show time.

## • Purpose of the Demonstrations

**The following guidelines will be adopted.**

A good demonstrator should be:

- (a) A master of the craft
- (b) Able to communicate well with clients

Prior to commencing a demonstration, he/she should:

- (i) Establish from the initial interview the current requirements of the client
- (ii) Avoid taking out a client who he has any reason to believe to be under the influence of drink or drugs
- (iii) Establish the type of boat currently being used or the type of boat to be purchased. Establish the clients' experience and expectations. These factors will indicate the type of demonstration required
- (iv) Establish why the client wants to go boating and the area in which he is going to use his boat, ie: the type of water, etc. and what part of the world
- (v) Having ascertained the above, the demonstrator should be able to differentiate between genuine customers and joy riders
- (vi) Other information to ascertain:
  - age of person
  - age of family members
  - any young children
- (vii) Should you continue with a demonstration now? Should you arrange a private meeting later?

**It is an Exhibitor/Helmsmans' responsibility to demonstrate the boat etc. A competent helm shall not sit simply as a passenger whilst the visitor takes him/her around the course. On water Exhibitors/Helmsmen have a responsibility not only to themselves and their crew but to every other user.**

## • Preparation for On-Water Demonstrations

The following preparations shall be carried out prior to the commencement of a demonstration:

- (a) Check suitability of clothing with reference to the weather and in particular to wind and wave heights.
- (b) It is wise to have on board a small number of coveralls to protect clients from the elements.
- (c) Issue Life Jackets and make sure that they are correct for the size of person. It is the Exhibitor's responsibility to ensure that the Life Jacket is correctly fitted. It is the Exhibitor's responsibility to ensure that the Life Jacket is suitable and that all persons on board are properly fitted with a Life Jacket.
- (d) The demonstrator shall always wear a Life Jacket.
- (e) The demonstrator shall always wear a Kill Cord.**
- (f) Carry out normal safety checks including the wearing of the kill cord, and explain it's importance.
- (g) It is the responsibility of the demonstrator to tell clients where to sit in the boat – do not have anyone (especially small children) sitting in the bow of the boat. Explain the risk of being bounced out of the boat. The boat should be correctly balanced.

### **On water demonstrations shall be carried out as follows:**

- (a) As you leave the Marina, you will slow down and may be signalled to pull alongside a RIBEX patrol boat where the Safety Officers aboard the RIBEX patrol boats will check that all passengers are wearing Life Jackets as above and the Helm is wearing a Kill Cord.
- (b) Explain to your clients the route, and why you have to travel slowly to the demonstration area. Point out way marks and points of interest as you move to the demonstration area. Explain displacement speed. Request that the crew act as a look-out for you – get them involved in safety.
- (c) When in the designated area, find out if the clients are happy to travel fast as they may wish to travel slowly. This is very important as the ride is for their benefit, not yours. Do not frighten visitors. (If you have been instructed by your passengers to travel slowly, do not ignore this request, if you subsequently injure them, it is this instruction that will stand up in a court of law.)
- (d) Carry out a controlled circuit of a demonstration area. Always say what you are going to do before you do it and always look over your shoulder before turning, building their confidence in your ability. First run just at planing speed (if conditions will permit it). Conditions is hereby defined as weather, traffic, visibility, hazards, type of boat, maneuverability etc. See Collision Regs – Safe Speed – Rule 6.
- (e) Having completed a circuit, check that it is safe to slow down. Ask if they enjoyed it and check with your passengers whether they would like another, faster, circuit. Carry out another circuit, this time put in a few gentle turns - checking over your shoulder before each turn - first gentle

turn to the right, gentle turn to the left, gentle turn to the right, gentle turn to the left and so on, but mostly keeping to a straight line. Continue to inform your passengers of your maneuvers prior to carrying them out.

- (f) That should take you around the route once more and if conditions permit, and the passengers are still happy with their trip, either increase the speed to maximum or continue the same way as previously demonstrated and return to base answering whatever questions are required on the route. The length of time in the demonstration area is flexible but usually most material can be covered in a few minutes. Always check that the clients are enjoying the ride, answer technical questions only if you know the answer. If not, offer to find out for them.
- (g) If the conditions within the surrounding waters become too difficult or congested, slow down, move out of the demonstration area and wait for clear water before continuing.
- (h) Once the demonstration is over, move out of the area and slow down. Return to the Marina at displacement speed without making excessive wash and without exceeding the speed limit, whilst complying at all times with the International and Local Regulations.
- (i) Upon returning to the Marina check the entrance to the Marina is clear and that you have sufficient space to enter, if not hold back. Be aware also that regular displays and demonstrations staged by the Organisers will be taking place at regular intervals throughout the duration of the show. At all times, Exhibitors and demonstrators shall adhere to the instructions of RIBEX Patrol Boats & Safety craft.
- (j) Carry out a slow approach into the pontoon berth area, if it is necessary please wait for assistance from your pontoon staff.

## • Notes for Demonstrations

- (i) The above rules of guidance are based upon a proven system. They have been developed from many years of boat show experience and take into consideration many aspects, not always immediately apparent as essential for a successful demonstration. The available time on the water is limited. Those wishing to go afloat often outnumber the seating space in the boat. It takes time to reach and return from the designated demonstration area. This often uses up a large part of the day. Do not overload the boat. It is preferable to offer a demonstration at a later date. It does not sell boats and does not make safe boating.
- (ii) A satisfactory demonstration can lead to a sale. The slow handling time away from the test demonstration area should be used to its full potential.

## • Injuries at Sea

- (i) If any person aboard your craft are injured at sea, you may call a RIBEX Safety craft on VHF. The Channel will be advised in the morning Helmsman briefings. For further assistance, please call Dave Robson or Hugo Montgomery-Swan on their designated mobiles. First Aid will be available via St. Johns Ambulance on the show site. In the case of genuine difficulty & if the circumstances require it, please contact the Coastguard on Channel 16.

## • Notes for Demonstration Area

- (i) The demonstration area is outside of the entrance to Cowes and using water to the East and West of the entrance.
- (ii) It is important to understand that there are areas in the Solent that require special attention. One is the moving exclusion zone for large vessels navigating into and out of Southampton water. You must not impede large vessels in the turning area immediately outside the entrance to Cowes. This area extends to above Calshot. Refer to Chart.
- (iii) Cowes is a major port with much commercial traffic. Stay away from and do not impede the movement of the ferries. Adhere to the speed limits. Always ask your crew to assist in 'lookout'.

## • Reporting Procedure

**It is the responsibility of the Exhibitors and their team to inform the Organisers of any breach of the above Regulations & Directives.**

**It is also the responsibility of Exhibitors to inform the Organisers if these Regulations & Directives are unworkable due to unforeseen circumstances.**

**In the first instance, any communication relating to the above Regulations & Directives should be directed to Hugo Montgomery-Swan or to Peter White, Head of Safety at RIBEX 2010.**

## • On-going Exhibitor Responsibility

The given list of hazards or risks identified is not exhaustive. Exhibitors' will need to identify others. The Risk Management Team need to read the rest of your 'Risk Assessment'. Each Exhibitor will have in place a sufficient and effectual risk assessment for RIBEX and a basis for any other exhibition in the future.

## • Boats & Equipment

Each and every on-water exhibit shall be fitted out with the following minimum equipment:

- (a) Identification. All on-water exhibits shall carry the pendant/flag supplied by the Organisers at all times for the purpose of identification by Harbour and Local Authorities.
- (b) Fuel. Remote tanks must be secure to the hull. A fuel cut off switch should be fitted if internal tanks are used.
- (c) Fire. Each boat shall be fitted with a usable fire extinguisher of the type easily fitted and easily accessible.
- (d) Breakdown. A suitable anchor chain and warp measuring 40 metres.
- (e) Rope. Sufficient warps to enable the boat to be secured against the pontoon in a seamanlike manner.
- (f) Kill Switch. All vessels shall carry a spare Kill Switch.
- (g) VHF. All vessels shall carry a fixed or handheld VHF Marine Radio. Handheld's must be carried on all trips out of the harbour.
- (h) Flares. A vessels shall carry two orange smoke hand flares.

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(i) First Aid. All vessel shall carry at least one First Aid kit housed within a suitably marked container.

- **Craft Registration**

The Organisers shall require on demand sight of a signed 'Declaration of Ownership' from the Company or person exhibiting at the show.

- **Recommendations**

- (a) Exhibitors are recommended to pass copies of all documentation concerned with water safety to their staff and all persons involved in demonstrating their craft.
- (b) Exhibitors are recommended to instruct all helmsmen that no passenger shall take the helm of a demonstration craft.

- **Visitors Pontoon**

- (a) Exhibitors are not permitted to place craft on the Visitor's Pontoons and use these craft in any capacity for exhibition purposes. Exhibitors using a RIB for transport only must have permission from the organisers for use of the Visitors Pontoon as will be required to pay the daily berthing fee of £12. If Exhibitors are found to be using craft on the Visitor's Pontoon for demonstration or exhibition purposes, the Organisers reserve the right to charge a full exhibition fee for the said craft, as if it was being exhibited on the show pontoons. There are limited spaces for visitors berthing, and in order to provide a suitable facility for those arriving by RIB, Exhibitors are requested to understand and respect this prohibition.

# From The Authorities

We have been requested by relevant authorities to remind Exhibitors - particularly On-Water Exhibitors - of the following byelaws and regulations.

## **From The Hampshire Constabulary Marine Unit:**

The speed limit within the river Medina is six knots and applies from numbers 1 and 2 (red/green) buoys at the entrance to the river adjacent to the Royal Yacht Squadron.

The large mooring area to the east of the River entrance has a byelaw prohibiting craft passing through the moorings unless they are travelling to or from a moored craft. The speed limit also applies throughout the moorings.

All craft approaching Cowes from seaward should be reminded of 'The Area of Concern' which relates to the deepwater channel for ships travelling from just east of Cowes towards Southampton around the Bramble bank. The byelaw states that when a vessel of 150 metres or more is in the channel, no vessel shall pass within 1000 (one thousand) metres of the bow of the ship or 100 metres to either side.

All vessels will be required to display the appropriate lights during the hours of darkness/reduced visibility as required under the International Regulations for the Prevention of Collision at Sea.

Other potential hazards to be aware of are the half-hourly high speed ferries from Southampton to Cowes and the normal commercial shipping traffic in the area including the car ferry to Cowes. The high speed ferries cruise at 36 knots.

Additional crime prevention advice is offered:

Remove all valuables including navigation instruments or at the very least out of sight in a secure locker.

Use a security stop to secure the boat to the pontoon.

Further crime prevention advice is available at Cowes Police Station, care of the Marine Unit.

## **From The QHM, Portsmouth:**

Please ensure that coxswains are familiar with Portsmouth port regulations contained within the Dockyard Port of Portsmouth Order (1978) and Local Notice to Mariners all of which are available on [www.qhmportsmouth.com](http://www.qhmportsmouth.com). Speed limits (10 knots within 0.5nm of the shore) are particularly relevant to RIB operations and these are amplified by the DPPO Schedule 2 Rule 9 which states:

*The master of a vessel navigating the Dockyard Port shall navigate the vessel with care and caution and in such a manner as shall not cause annoyance to the occupants of any other vessel or cause danger to any other vessel or to any moorings or other property.*

Particularly relevant also is the requirement under the Port Marine Safe Code promulgated by LNTM 42/02 to report incidents.

# Travel & Accommodation

## Travel Information

Cowes is easy to reach using Red Funnel's Hi-Speed Red Jet service from Southampton which takes just 23 minutes. Alternatively, if you are bringing a vehicle you can catch the vehicle ferry service from Southampton to East Cowes, taking 55 minutes. Ample accommodation is available

## For Staff Travelling on Foot

Red Funnel have kindly agreed to 50% discount on all high speed RedJet passenger ferries travelling from Southampton to East Cowes throughout the duration of the show for those exhibiting at or visiting RIBEX 2010. You will be sent a quantity of travel vouchers which must be redeemed at the Red Funnels counter at the time of ticket purchase to achieve your discount. If you require additional vouchers, please order these online at [www.ribmagazine.com](http://www.ribmagazine.com). The vouchers apply to 7-9th May. On the 5th & 6th May, for exhibitors travelling to the show site, Red Funnel will apply a 50% discount on sight of your Exhibitors Pass. You will find full terms of the vouchers printed on the voucher itself.

For your information, Red Funnel will also be offering further discounts for visitors and families visiting the show on the show dates.

Parking: There is ample parking for ferry travel at the West Quay car park, Southampton, adjacent to the ferry terminals.

## Exhibitor Vehicle Travel

For Exhibitors & Visitors wishing to bring a vehicle, Red Funnel are pleased to offer discounted ferry travel during non-peak hours. **Please call Red Funnel on 0844 844 9988 to book quoting code CRIB 2010 for the best price.** To find the best price for your travel needs, just call Red Funnel for a tailored price. Prices are based on single leg rates and depend on:-

- a) Date of Travel
- b) Time of Travel: Fares are cheaper prior to 9am and after 7pm.
- c) Availability

## Visitors Arriving by RIB

The show organizers appreciate that many RIB users will wish to visit the show by water, therefore provision has been made to allow for a good supply of day visitors berths.

Visitors berths will be allocated on a first come first served basis at a cost of **£12** which includes one days berthing during show hours for one boat and show entrance for the skipper. Additional crew members will need to pay the regular show entrance amount at the show entrance. Skippers should be willing to raft against other RIBs thus maximising space available to visitors. **The first 100 Skippers to come by sea will also receive welcome Goodie Bags and a FREE hog roast.**

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### **Accommodation**

There are plenty of very good B&Bs and guest houses in Cowes, along with a few hotels. Check out the following websites for a searchable list:

[www.solentnightz.co.uk](http://www.solentnightz.co.uk)

[www.isleofwight.com/isle-of-wight-accommodation.html](http://www.isleofwight.com/isle-of-wight-accommodation.html)

[www.cowes.co.uk](http://www.cowes.co.uk)

[www.redfunnel.co.uk](http://www.redfunnel.co.uk)

The Tourist Board will also find accommodation for you. Call the Accommodation Booking Service on Tel: 01983 813813 or go to [www.islandbreaks.co.uk/site/accommodation/booking\\_service](http://www.islandbreaks.co.uk/site/accommodation/booking_service)

Be sure to ask for accommodation close to Cowes Yacht Haven!

### **Exhibitor Show Promotion**

Exhibitors are requested to utilise fully the show flyers supplied, the html emails available and website banners to promote RIBEX 2010 to their customer base. **All exhibitors should ensure that their clients are aware of their presence at RIBEX 2010 and have been invited to attend the show.**

Exhibitors wishing to send out emails to their clients may wish to use the graphic HTML email we have available for this use, simply email us with a request. We will then send you this email which can then be forwarded on to your email list.

Website banners are also available. **All Exhibitors are requested to ensure that their website promotes their presence** at RIBEX, and hyperlink to the show website: [www.ribexhibitions.co.uk](http://www.ribexhibitions.co.uk) for further information.

We wish you a successful RIBEX 2010!

## Travelling from East Cowes to West Cowes, Cowes Yacht Haven

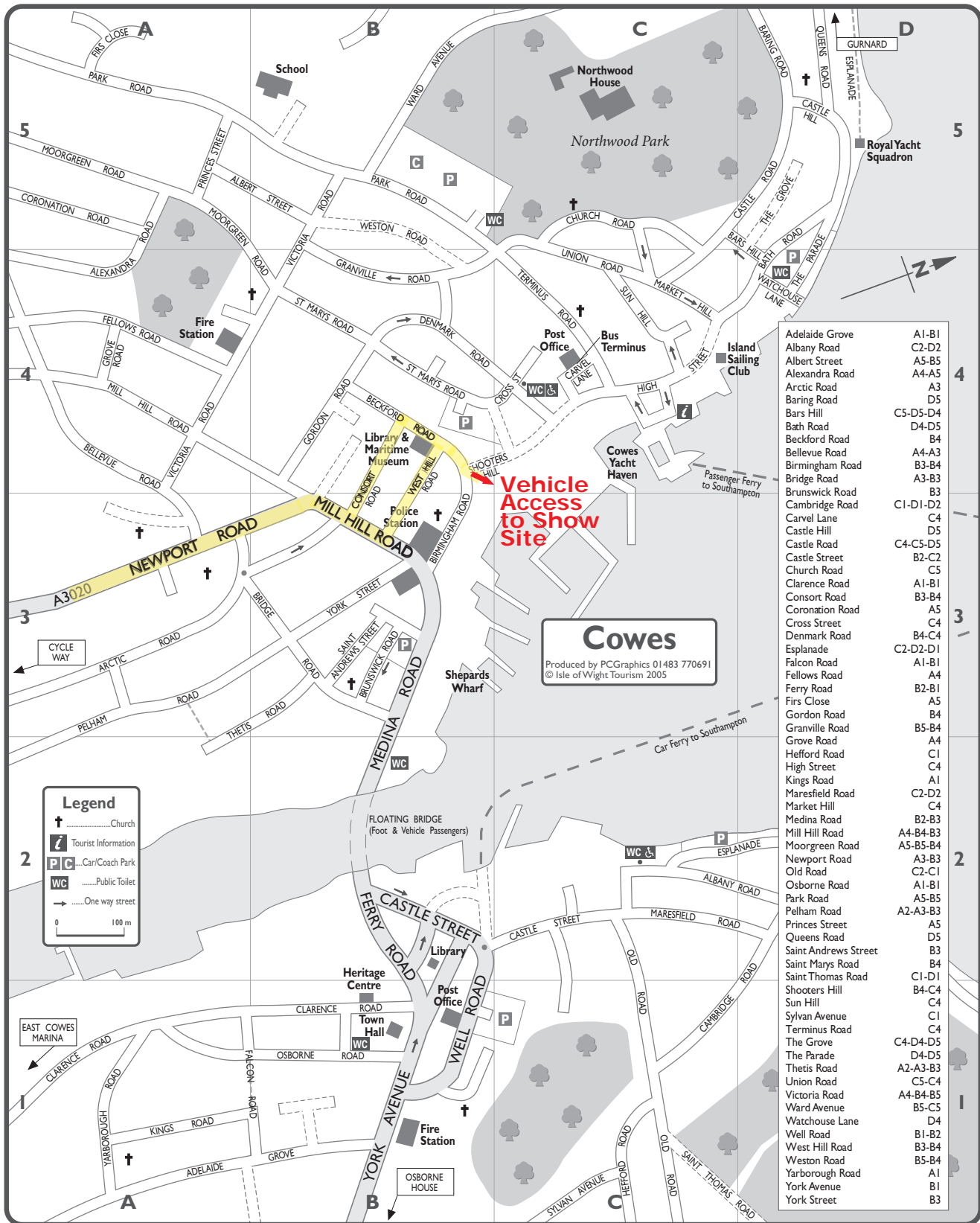
The vehicle ferry disembarks at East Cowes. To get to the show site, you need to drive to West Cowes.

Regular vehicles are allowed to cross the Medina River by the Floating Bridge, see below.

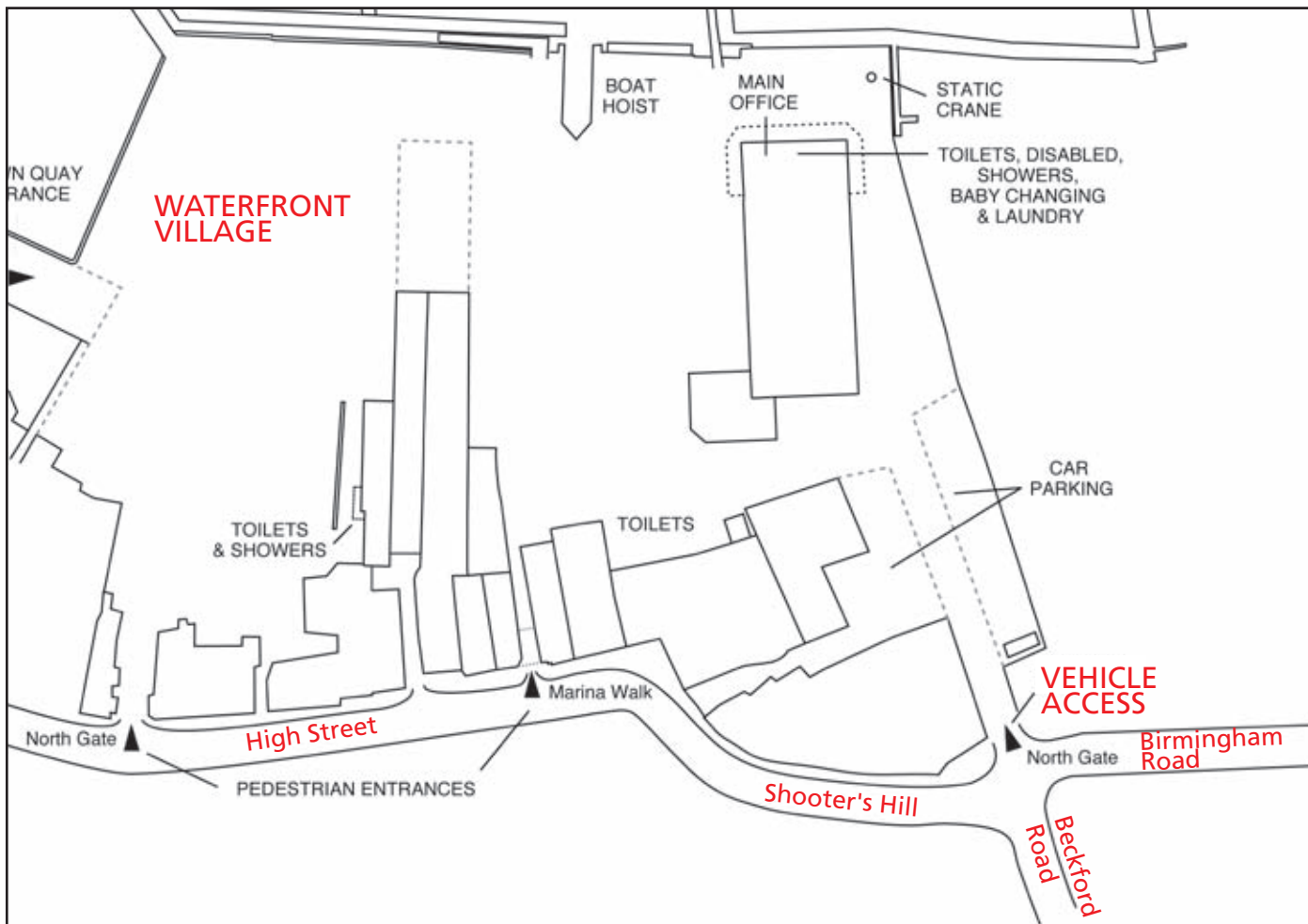


If you have a large vehicle, or vehicle and trailer, you may not be permitted to use the Floating Bridge, in which case you need to drive around to East Cowes, via Newport (20 minutes). Please see the map below for directions. Take A3021, then A3054 to Newport, take A3020 to East Cowes. At East Cowes, you will find Cowes Yacht Haven adjacent to the Town Quay. Please note the map on the following page for reaching the show site.





For your convenience, above is a street map of Cowes. If you are driving to the show site, please take particular note of the one-way system indicated by arrows marked on the plan. Enter via Newport Road, then turn right into Mill Hill Road, then turn left into either Consort Road or West Hill Road, then turn right into Beckford Road. At the end of this road, you will find the North Gate, which is the vehicular access to the show site. On the following page there is a close-up view of the vehicular access to the show site.



The above map shows the position of the vehicular access to the RIBEX show site, through the North Gate of Cowes Yacht Haven. Please ensure you refer to the preceding page which shows the one-way system and how to reach the North Gate.

Contact during set-up: Please make any necessary contact via the onsite mobiles as listed on page 1. The organiser's administration is situated in the show entrance, once the show entrance is established at set-up, enquiries can be made there.

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